

**CHAMBER OF COMMERCE AND
INDUSTRIES OF YARLPANAM**
ANNUAL REPORT 2012/2013



**ANNUAL REPORT
2012/2013**

**CHAMBER OF COMMERCE AND
INDUSTRIES OF YARLPANAM**

Our Vision:

CCiy will be a centre of excellence and the leading business development service provider to Jaffna industrial community

Our Mission:

Act as a centre of excellence and provide services for Traders, Manufactures and Commerce to get the maximum usage of natural resources with a better affiliation with related Government Institutions, other Associations and Organizations.

Contents	Page
01. Chairman's Message	01
02. Corporate Information	02
03. Report of Board of Governors	03 - 13
04. Chamber Events	14
05. Independent Auditor's Report	15 - 18
06. Income and Expenditure Statement for the Year ended 31 st March, 2012	19
07. Balance Sheet as at 31 st March, 2012	20
08. Notes to the Financial Statements	21 - 28

CHAIRMAN'S MESSAGE



I have great pleasure in giving the Chairman's message to the 9th Annual report of the Chamber of Commerce and Industries of Yarlpanam, which is scheduled to be held today the 29th of September, 2013.

The Chamber activities have gone to a Very high level within the last few years since the cessation of war with the full development of the micro level industries. The Chamber helped all members to obtain the necessary funds from the chamber itself as well as from reputed banks for all their development activities.

Our regular networking meetings, annual International Trade Fair, other annual events, and seminars on various Topics, workshops on various industrial activities and training programs have helped all our members and other beneficiaries to meet the latest challenges of the world. We have more challenges to meet in the future. One is to foster and encourage more and better business relationships and partnership with other communities in this trilingual society in which we live and do business. The other is to share our fortunes with community partners and develop the habit of going back to the community.

The Chamber activities is increasing day by day and we have been compelled to increase our Chamber staff to cope up with the day to day work.

The current main activities of the Chamber includes

1. Our annual International Trade Fair in the third week end of January every year.
2. Organizing our members to visit the Canton Trade Fair in China every year.
3. Organizing business seminars, workshops, training programs, marketing techniques and financial management etc. to educate our members in business strategy,
4. Organizing Industrial visits to other developed countries.
5. Funding for lively hood programs to war affected widows, handicaps, orphans and bread winner's of families.
6. Grant assistance to entrepreneurs to procure latest plant and machinery for their industries and to Employ more unemployment youths.
7. Support and assist the emergence of new entrepreneurs.
8. Support the growth and development of business already in operation.
9. Extend all possible assistance to meet the challenges in the highly competitive business environment facing the business community.
10. Promote Charitableness in the community.
11. Furnishing and assisting local and foreign university undergraduates in their thesis pertaining Jaffna development

We dedicate ourselves to help our members to achieve their business goals by using our services effectively to increase efficiency, boost profitability and establish competitive advantage. I take this opportunity to thank all Governors, Directors, Members and Staff for the whole hearted support given to me in executing my duties as Chairman. We take this opportunity to thank all Ministers, Deputy Ministers, High Commissioners, Ambassadors, NGO's and Government Departments for the support given to us in all possible ways for the success of the Chamber activities.

The Chamber of Commerce and Industries of Yarlpanam is strong enough to support you and assist you on the road of success.

Thank you.

K. POORANACHANDRAN

CHAIRMAN, CHAMBER OF COMMERCE AND INDUSTRIES OF YARLPANAM

CORPORATE INFORMATION

Name of Company	Chamber of Commerce and Industries of Yarlpanam
Registered Office	124, Rasavinthoddam Road, Jaffna.

BOARD OF GOVERNORS

Chairman	Mr.K.Pooranachandran
Vice Chairman	Mr.K.Vignesh
Director	Mr.N.Nantharuban
Governor	Mr.S.Sathiyaseelan
Governor	Mr.T.E.Balasundaram
Governor	Mrs.K.Krishnaveny
Governor	Mr.S.Kugathanan
Governor	Mr.T.Shanmugalingam
Governor	Mr.T.Y.Suntharesan
Secretaries	Management Aim (Pvt).Ltd
Auditors	W.S.Kiruparatnam & Co, Chartered Accountants
Bankers	Commercial Bank of Ceylon PLC Seylan Bank PLC National Savings Bank DFCC Vardhana Bank PLC National Development Bank PLC
Telephone	0212226609
Fax	0212226609
Email	jaffnacciy@gmail.com
Website	www.yarlpanamchamber.lk

Report of the Board of Governors for the period from April 2012 to March 2013

Board of Governors of the Chamber of Commerce and industries of Yarlpanam presents the Governor's report for the period from April, 2012 to March, 2013

INTRODUCTION

Chamber of Commerce and Industries of Yarlpanam incorporated on 20th July, 1999 as Guarantee Limited company under the Companies act No. 07 of 2007 (Previous act is 17 of 1982)

REVIEW OF THE ACTIVITIES

1) Youth Business Sri Lanka Program

The Youth Business Sri Lanka program is being implemented in successful manner in Jaffna district since December 2009 with the financial support and operational inputs of the Ceylon Chamber of Commerce. This program supports youth to start a business through provision of concessionary credit facilities and associating a mature and experienced individual who provides volunteer business mentor support. The engagement of the volunteer business mentors is the key to the program's success as the mentor supports the young entrepreneur throughout the new business venture.



The objective of Youth Business Sri Lanka program is to address socio-economic exclusion of youth from disadvantaged backgrounds through provision of financial support to "disadvantaged youth" who has a viable business idea, to start up such enterprises and to provide business support through the existing institutional frameworks and specifically through a business mentor.

The Ceylon Chamber of Commerce made the Seven Hundred and Fifty Thousand rupees worth of donation to our Chamber on 2009 & 2010 for starting this program in the Jaffna district. As per the successful implementation of this program, the Ceylon Chamber of Commerce again made an additional Five Hundred Thousand rupees worth of donation on September, 2012 for make the loan disbursements to more youth beneficiaries to establish the micro businesses.



The loan applicant should be in the age range of 18-35 with the viable business plan and mentor support to keep the business in correct path to attain the sustainable stage. The loan application is carefully analyzed by the YBSL committee in the chamber with assistance of the respective mentors for make the loan disbursement.

This loan is being given in the mutual understanding and the trust basis, no need to produce any guarantor or mortgage requirements by the applicant, but the progress of the business will be continuously monitored by the Chamber. During the last Forty Two months of implementation period, seventy six loan applications have been approved and Three Million and Eight Hundred Thirty Thousand rupees (3,830,000/=) have been disbursed in revolving fund basis, those detail are given below

Name	Business	Disbursed Loan	Forecasted Monthly Income
Mr.Thambiratnam Mathanakumar	Small business	50,000.00	20,000.00
Mr.Perilo Sumanan	Firewood business	50,000.00	16,000.00
Mr.Manoharan Vaheesan	Welding workshop	50,000.00	20,000.00
Mr.Navaratnasingam Sutharshan	Dairy farm	50,000.00	20,000.00
Mrs.Kirubagini Ubakaran	Tailoring	50,000.00	16,000.00
Mrs.Sopika Swarnan	Agriculture	50,000.00	18,000.00
Mr.Satkunanathan Thuvaragan	Small business	50,000.00	18,000.00
Mr.Arunagirinathan Kapilraj	Electrical wiring	50,000.00	24,000.00
Mr.Luxmanasamy Manojkumar	Catering services	75,000.00	26,000.00
Mr.Vamadevan Nimalraj	Aluminium fitting	50,000.00	25,000.00
Mr.Bagabathsingam Thananjeyan	Electrical wiring	50,000.00	25,000.00
Mr.Cyral Ravashangar	Tailoring	50,000.00	18,000.00
Mrs.Thambu Vijayagowry	Short eats productions	30,000.00	16,000.00
Mr.Selvarajah Kokularajah	Three wheeler	100,000.00	24,000.00
Mrs.Yastin Thusyanthy	Flower business	15,000.00	12,000.00
Ms.Manoharan Puvinisha	Tailoring	50,000.00	16,000.00
Ms.Manoharan Sribruntha	Garment	100,000.00	24,000.00
Mrs.Veerakumar Nanthini	Multi shop	50,000.00	23,000.00
Mr.Sivarajah Nilojan	Retail sales	50,000.00	20,000.00
Mr.Shanmugalingam Suganthan	Retail sales	50,000.00	19,000.00
Mrs.Ragini Kamilthas	Cattle farming	50,000.00	16,000.00
Mrs.Kristina Rajanikanth	Poultry	50,000.00	18,000.00
Mr.Vamadevan Mathanraj	Retail business	50,000.00	18,000.00
Ms.Gurunathan Jasmin Christala	Coir products	75,000.00	22,000.0
Mr.Karunanithi Ashok	Boutique	50,000.00	18,000.00
Mr.Perampalam Jayanthan	Spray painting	50,000.00	24,000.00
Mr.Rasiah Rejeenthiran	Tailoring	75,000.00	24,000.00
Ms.Selvaratnam Priyatharsiga	Agriculture	50,000.00	18,000.00
Mr.Sinnarajah Jeevithavasan	Agriculture	50,000.00	18,000.00
Mrs.Lorans Tharsika	Tailoring	50,000.00	18,000.00
Ms.Thevathas Jersiga	Tailoring	50,000.00	18,000.00
Mr.Santhirasegaram Rajeevan	Welding workshop	50,000.00	22,000.00
Mrs.Ragukumaran Ketheeswary	Tailoring	50,000.00	18,000.00
Ms.Gunasegaram Tharsika	Tailoring	50,000.00	19,000.00
Mrs.Rameshkumar Meera	Beauty parlor	50,000.00	20,000.00
Mr.Soundararajan Mayooran	Lathe workshop	50,000.00	22,000.00
Mrs.Sugunathasan Janarthani	Grinding mill	50,000.00	20,000.00
Ms.Arumugavadivel Thulashi	Grinding mill	50,000.00	20,000.00
Total Loan Disbursed		3,830,000.00	

2) Key Persons Forum



In association with the Federation of Chambers of Commerce and Industries of Sri Lanka (FCCI SL), the Chamber of Commerce and Industries of Yarlpanam (CCiy) organized the key persons forum on 5th of November, 2012 in Jaffna under the topic of “**Enhancing the Quality of Energy Services for Industrial way forward in Northern Province**”. The power and energy Minister Honorable Patali Champika Ranawaka participated as the Guest speaker and explained the ongoing present activities and the future plans of the government to make the continuous power supply without any interruption to the Northern Province for the purpose of boosting the industrial activities in this region. More than Hundred entrepreneurs and intellectual participated in this forum and gathered the necessary information from the minister in the discussion period.

3) Jaffna International Trade Fair 2013(JITF 2013)

As per the annual work plan of the CCiy, the Jaffna International Trade Fair, 2013 has been conducted as the fourth consecutive year program, with partnership collaboration with The Lanka Exhibitions and Conference Services (Pvt).Ltd on 19th, 20th & 21st January, 2013 in Duraiyappah Stadium, Jaffna.



Two hundred and fifty stalls have been occupied by the exhibitors from India and southern part of the Sri Lanka to exhibit their products and services including the machinery items, which are urgently needed in Jaffna district to reactivate and improve the industrial activities in a priority manner to reduce the unemployment problem in youth level. The separate education pavilion was also organized to make the awareness in the student population about the different kind professional courses in all streams available in Sri Lanka as well as in India targeting to absorb more students to educate available courses in professional manner.



Thirty Jaffna based industries and service providers also exhibited their products and services in the ‘CCiy pavilion.’

The Traditional Industries and Small Enterprise Development Minister Honorable Douglas Devananda and Industry & Commerce Minister Honorable Rishad Bathiudeen participated as the chief guests in the Inauguration of this Trade Fair and expressed the efforts of the Sri Lankan Government in reactivating the Industrial activities in Jaffna peninsula.



Around fifty thousand visitors including the existing Industrialists, officials of financial institutions & Government Departments and young entrepreneurs visited to this exhibition.

In addition to that, The Ceylon Institute of Builders(CIOB) organized the construction related training programs like wiring, painting, tiling, plumbing, carpentry & aluminium fitting for the construction sectors in all three days and several youth participated in these training in motivation manner in free of charge, and valuable certificates were also given to the participants.



4) Youths in Regional Development and Socio Economic Integration Program

Under the support of the Ceylon Chamber of Commerce, the Chamber of Commerce and Industries of Yarlpanam presently implementing a special Program called “Youths in regional development and Socio economic integration project” in Jaffna district. Following are the main components of this project

- a) Sensitizing the youth in the conflict affected area for Self-empowerment through responsible business as a dividend of peace.
- b) Critical advocacy support for the emergence 100 youth entrepreneurs in Jaffna district.
- c) Identifying/ Creating and consolidating business mentor ship skills at district level.
- d) Providing the entrepreneurial training and guidance through business mentor ship program, to implement YBSL concessionary credit support in the district.

The specific objective of the action is to strengthen the youth entrepreneurs to engage in sustainable business ventures and primarily achieve economic sufficiency and partner with the regional development in conflict affected areas.

Under this project, special training program called “**Start and Improve Your Business**” has been conducted in two times to seventy youths including the unemployed graduates for the purpose of creating the sustainable business ideas in their minds.

The mentor panel consisting senior experienced businessmen has been created in the Chamber to make the valuable mentoring services in free of charge to the young entrepreneurs who needs the guidance and advises to take forward their business in correct path.

The Ceylon Chamber of Commerce (CCC) arranged an exposure visit to India to learn the Indian model of mentoring methods which they using in successful manner. Two mentors from our Chamber Mr.N.Nantharupan and Mr.T.Thavachchelvan and Chief Executive Officer Mr.S.Yogarajasingam visited to Chennai on June 18th, 2013 and participated in the mentoring workshop in Bharatha Youth Service Trust (BYST). Two young Indian entrepreneurs with their mentors shared their mentoring needs and mentoring experience with our delegate along the site visits of their industries.



As per the agreement the standard Chartered Bank made with the Ceylon Chamber of Commerce, One Million rupees has been deposited by the Standard Chartered Bank in Chunnakam Hatton National Bank for making the micro loan disbursements to the Chamber of Commerce and Industries of Yarlpanam recommended beneficiaries list.

5) Enterprise Development Fund Program

The Asia Foundation with partnership collaboration with the Chamber of Commerce and Industries of Yarlpanam (CCiy) and Hatton National Bank implementing a special program for the young entrepreneurs called as the “**Enterprise Development Fund Program**” in the Jaffna district since July 2012. This program supports young entrepreneurs to start a nontraditional business through provision of concessionary credit facilities and associating a mature and experienced individual who provides volunteer business mentor support.

Under this project, One Million rupees has been deposited by the Asia Foundation under Chamber account in Hatton National Bank, Jaffna branch. The bank will disburse the loan against the one million deposit made, in law interest rate according to the Chamber recommended beneficiaries. The following ten beneficiaries received the loans under this program

Name	Business	Disbursed Loan
Mr.Perampalam Jeyaraj	Motor bike repairing centre	100,000.00
Mr.Thangarajah Nirupan	Computer spares, CD & DVD sales	100,000.00
Mr.Mahalingam Visithan	House and Industrial wiring services	100,000.00
Mr.Bagavathsingam Thananjayan	House wiring & sales of electrical wiring items	100,000.00
Mrs.Suganthini Baheerathan	Tailoring & beauty parlor	100,000.00
Mrs.Pathmasujatha Thilakarajan	Fancy shop	100,000.00
Mr.Sebestiampillai Kokulan	Bicycle repairing & Motor bike patching centre	100,000.00
Mrs.Mathivathani Ramesh	Candle production	100,000.00
Mrs.Kirupa Kiritharan	Batik printing	50,000.00
Mrs.Joytharshini Jeevaradsagan	Beauty parlor	50,000.00
Total Disbursement		900,000.00

6) VEGA BIZ+ Program - USAID

The VEGA BIZ+ program is being implemented by the United States Agency for International Development (US AID) in North and Eastern provinces of Sri Lanka for the purpose of creating ten thousand new permanent jobs in this region. The program consists following three components.

- a) Build capacity and support business expansion of local enterprises by providing grant assistance.
- b) Deliver targeted technical assistance in business development services to grant recipients and other institutions related to enterprise development.
- c) Support and strengthen the enabling environment for the local business associations and enterprises.

Our Chamber organized several awareness programs to the members and other business community to provide the necessary information about this project and also assisted to the applicants on how to develop the proposed business concept paper, full business proposal and other related documents to obtain the appropriate grant assistance to establish or expand the industries in Northern Sri Lanka. Forty five concept papers have been submitted until March 2013. Seven concept paper and three full proposals from Jaffna district have been approved so far. The following three industries started their functions with the grant support of the USAID.

Name of the Industry	Type of the Industry
Jayantha Industrial Park (Pvt).Ltd	Ice plant (20 MT per day)
Kumaran Builders	Construction shuttering service provider
Neuta Industries	Bolt & Nut Manufacturing

The Chamber is working very closely with the USAID project implementation unit by delivering the necessary information and ideas to them for the purpose of obtaining the maximum benefits to the investors.

Our Chamber is in the process of making necessary arrangements to deliver the technical assistance in business development services to grant recipients to operate their business without any obstacles.

As a special component of this program, the capacity of the existing Business Development Services providers (BDS Provider) in the district will be developed for providing the better services to established industries under this program.

7) Enterprise Development Credit Scheme - Indian Bank



Chamber of Commerce and Industries of Yarlpanam (CCiy) is in the process of developing the Small and Medium Enterprise (SME) activities in Jaffna district and high priority is given to the Micro and Small scale Enterprises. As a series of discussion, the Indian bank agreed to implement the special loan scheme at low interest level under the name of



“Enterprise Development Credit Scheme” to the members of our Chamber. The following criteria should be satisfied for the loan disbursement.

- ◆ The applicant should be as the CCiy member
- ◆ Date of enrolment as Chamber member should be specified
- ◆ Should submit the business registration certificate
- ◆ Should submit the membership letter with the loan application
- ◆ Purpose of loan should be clearly recommended by the Chamber

In addition to that, the Indian bank disbursed the loans to the Chamber recommended beneficiaries under the Micro Credit system to establish or expand the micro business in Jaffna district.



The beneficiaries who received the loans under Micro Credit Scheme are given below,

Name	Business	Disbursed Loan
Mr.T.Thavachchelvam	Masonary	200,000.00
Mr.I Ratnam	Welding workshop	200,000.00
Mr.S.Sutharsan	Construction	200,000.00
Mr.S.Rajendran	Lathe workshop	200,000.00
Mr.K.Thiyagarajah	Carpentry workshop	200,000.00
Mr.K.Thevagurunathan	Filling station	200,000.00
Ms.B.Pathmaranjani	Stationary shop	200,000.00
Ms.T.Amutha	Tuition centre	200,000.00
Mr.K.Tharmakulasingam	Oil mill	200,000.00
Mr.M.Jeyasharmila	Tailoring	200,000.00
Mr.T.Mathanakumar	Fruit shop	200,000.00
Mr.N.Vasanthan	Textile shop	200,000.00
Mr.S.Tharmaseelan	Screen printing	200,000.00
Mr.M.Nishanathan	Welding workshop	200,000.00
Mr.S.Kamalanathan	Grocery shop	200,000.00
Ms.A.Sugantharani	Grocery shop	200,000.00
Mr.V.Ramesh	Printing press	200,000.00
Mr.T.Prinson	Foundry work	200,000.00
Mr.D.Pujankan	Textile shop	200,000.00
Mr.B.Suganthini	Beautician centre	200,000.00
Mr.P.Suvarnan	New grocery shop	200,000.00
Mrs.M.Sivasunthari	Garment	200,000.00
Mr.K.Satheeswaran	Carpentry	200,000.00
Mr.M.Prathab	Automobile workshop	200,000.00
Mr.R.Ithayaruban	Mixture production	200,000.00
Total Loan Disbursed		5,000,000.00

8) Standard Charted Bank funded Credit program - The Ceylon Chamber of Commerce

The Standard Charted Bank made Five Hundred Thousand rupees (500,000/=) worth of grant to our Chamber through the Ceylon Chamber Commerce to increase the Youth Business Sri Lanka loan fund as the One Million and Two Hundred Fifty Thousand rupees (1,250,000/=). This grant fund has been started to revolve on 21st September, 2012 by disbursing the loan to the eight young selected entrepreneurs.

In addition to that, as a special agreement between Standard Charted Bank and the Ceylon Chamber of Commerce, One Million rupees has been handed over to the Chunnakam Hatton National Bank by the Standard Charted Bank for making the micro credit to the Chamber recommended beneficiaries. The bank will follow their usual rules and regulations in loan disbursing without asking any guarantor. Eighteen selected beneficiaries received the loans so far from Chunnakam HNB.

9) Consultative Workshop on Export/Import Procedures and Trade Facilitation

In association with the Ceylon Chamber of Commerce, Chamber of Commerce and Industries of Yarlpanam organized the consultative workshop on export/import procedures and trade facilitation on 12th October, 2012 in Gnanams Hotel, Jaffna. The basic introduction about the export/import procedure was given by Ms.Subhashini Abeysinghe, Senior Economist, The Ceylon Chamber of Commerce.



Mr.G.B.Gnanaraj, Superintendent of Sri Lanka Customs made the valuable presentation under the title of “Basic introduction to Import and Export procedures and role of Sri Lanka customs”. In addition to that, Mr.M.Azam, Assistant director, Export development board, explained the facilities and services available in the Export Development board to make the entire support to business community to increase the export and import activities in order to maximize the gross domestic product of the country. Fifty participants from various sectors participated and clarified the issues faced by the regional SMEs when exporting and importing. The Asia Foundation was the sponsor of this program.



10) Workshop on Packaging Techniques



As an urgent need of local industries, the practical workshop on packaging techniques has been conducted on 06th October 2013 at TCT training hall in Jaffna. More than Sixty participants from the various Industrial sectors participated in this program and learned on how to select the suitable packaging materials for their specific products with the appropriate packaging technique. This program has been organized by our Chamber with the support of the Sri Lanka packaging centre and the Ministry of Industries. The experts from the Sri Lanka packaging centre made the presentations on the basic aspects behind the packaging activities including the packaging systems, packaging machineries... etc. The vacuum packaging machine was also brought by the packaging centre to have the practical training on how to operate this machine in efficient manner. The entire participants were allowed to learn on how to operate this machine, ultimately four participants



made the order for purchasing the same machine for their Industry.

11) Exhibition and Seminar - IT Solutions for your Business



The Special Exhibition and Seminar, under the title of “IT Solutions for Your Business” has been conducted in Pillaiyar Hotel in Jaffna on 07th April 2013. The ICT Agency of Sri Lanka made the entire support to our Chamber for organizing this exhibition in fruitful manner. Mr.Sundaram Arumainayagam, District Secretary, Jaffna has been invited as the Chief Guest of

this valuable program. The purposes of this program were,



- To make the linkages between the business community and the IT service providers,
- Improve the business activities through the usage of IT solutions,
- Market expansion of the IT service providers.



Fifteen stalls have been occupied by the IT service providers from Northern Province as well as the Southern part of Sri Lanka. Two hundred business peoples including hotels and construction sectors visited to this program and gathered the knowledge and detail of the various IT packages available in the market. The stall holders made the valuable



explanations about their IT products what they have. In addition to that, the stall holders told that they could develop the IT solutions according to the need of the specific customer in affordable price basis. Ultimately it was a very successful program and created better interaction between IT service providers and visitors.

12) Demand Driven Services Provided

a) Consultancy services to prepare the business plans and proposals

Total consultancy services have been delivered to the chamber members and the entrepreneurs to prepare the business concept papers, business plans, proposals, organization policies and other supporting documents for the various purposes like bank loan facilities, VEGABIZ+ granting facilities etc.

b) Facilitation to the members for Gathering Awards

The necessary facilitation has been made to the members for applying the provincial and national awards given by the Federation of Chambers of Commerce and Industries of Sri Lanka (FCCISL) and the Ceylon National Chamber of Industries (CNCI).

c) Mentoring Services to Young Entrepreneurs

The mentor pool consisting senior and experienced businessmen and professionals has been created in the chamber to deliver the necessary advices and instructions in voluntary basis to the young entrepreneurs to overcome the shortfall in their business activities.

d) Delivering the Information to the Various Organizations

The business and Industrial related information are being updated in the Chamber and delivered to the various organization and the Chamber members according to their need.

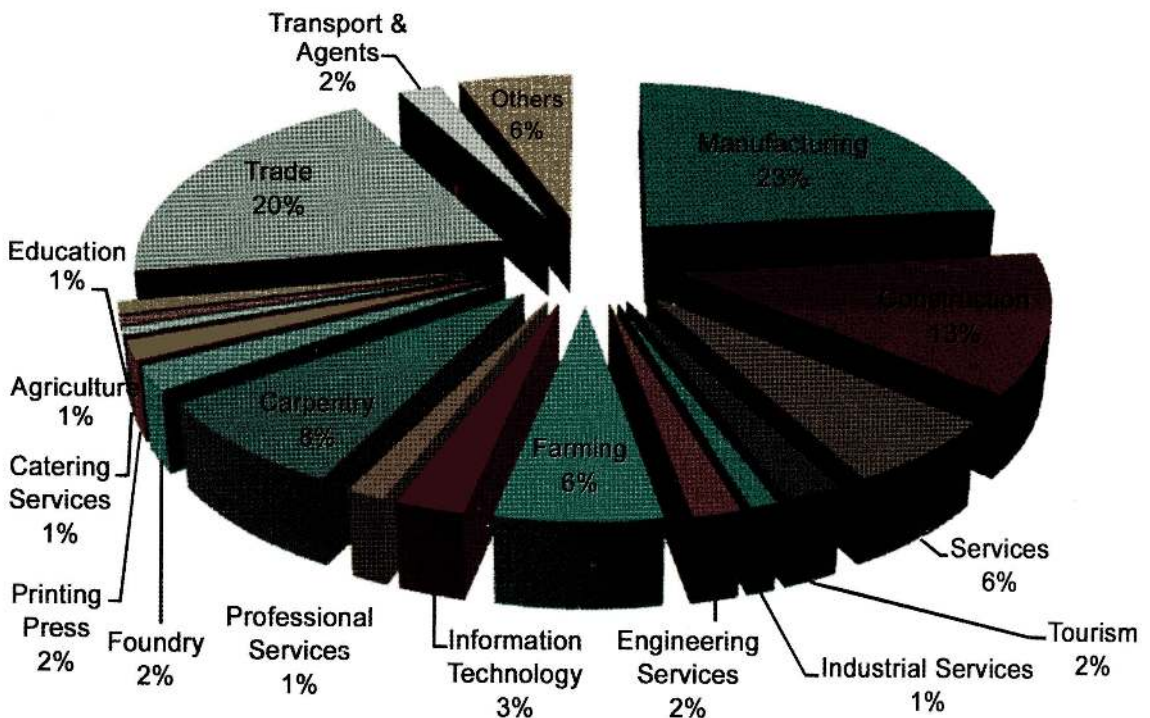
e) Representing the District Business Community in various Forums and Meetings

Our Chamber represents the Jaffna business community in various national and regional forums to reflect the business and industrial related issues of the Northern business community. In addition to that Chamber regularly participating in the National budget proposal meeting for the fund allocation in national budget for the industrial development of Northern province.

Membership Drive

Sector	Members	Percentage
Manufacturing	63	23 %
Construction	35	13 %
Services	17	6 %
Tourism	6	2 %
Industrial Services	3	1 %
Engineering Services	5	2 %
Farming	17	6 %
Information Technology	7	3 %
Professional Services	4	1 %
Carpentry	22	8 %
Foundry	6	2 %
Printing Press	5	2 %
Catering Services	2	1 %
Agriculture	2	1 %
Education	3	1 %
Trade	55	20 %
Transport & Agents	6	2 %
Others	16	6 %
Total	274	100 %

CCiy Membership



Chamber Events



Workshop on Packaging Technology



CCIIY AGM, 2012



CCIIY AGM, 2012



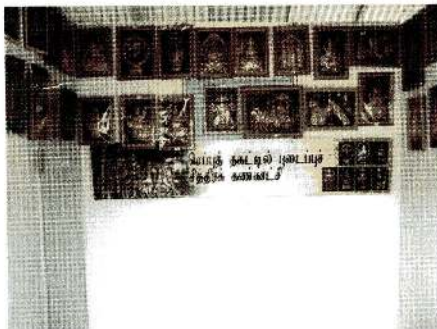
SLEOTY Award Winner



CNCI Award Winner



Jaffna Stall at JITF, 2013



Jaffna Stall at JITF, 2013



Press Meeting - ICT Exhibition



Meeting With Foreign Delegates



Meeting With Foreign Delegates



Meeting With Indian Bank Officials



Inauguration of JITF, 2013



Exposure Visit to Chennai



THE CHAMBER OF COMMERCE AND INDUSTRIES OF YARLPANAM
175, Point Pedro Road, Anaipanthi, Jaffna.

SIGNIFICANT ACCOUNTING POLICIES TO THE FINANCIAL STATEMENT

01. CORPORATE INFORMATION

1.1. The Association

The Chamber of commerce and Industries of Yarlpanam is an association incorporated under Act No. 07 of 2007 G(A) 512. The Registered office and the principal place of chamber is situated at 175, Point Pedro road, Jaffna.

1.2. Principal Activities and nature of operation during the year

The principal activities of the chamber are association of the Industrialist of Jaffna.

1.3. The Board of Directors of the association during the financial year ended 31st March 2012 was as follows.

- | | | |
|-------------------------|---|----------------------|
| (a) Chairman / Director | - | Mr.K.Pooranachandran |
| (b) Director | - | Mr.K.Mahadevasivam |
| (c) Director | - | Mr. D.S. Leonard |

02. GENERAL ACCOUNTING POLICIES

2.1. Statement of compliance

The Balance Sheet and Income and Expenditure Account and have been prepared in accordance with the Sri Lanka Accounting Standards (SLAS) laid down by The Institute of Chartered Accountants of Sri Lanka.

2.2. Basis of Measurement

The Financial Statements have been prepared on the historical cost convention. No adjustments have been made for inflationary factors effecting the financial statements. Assets and Liabilities are grouped by nature and listed in an order that reflect their relative liquidity.

2.3. Functional and Presentation Currency

The Financial Statements are presented in Sri Lankan Rupees, which is the Functional and presentation currency of the Company.

2.4. Use of Estimates and Judgments

The preparation of Financial Statements in conformity with SLAS requires Management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of Assets, liabilities, income and expenses. Actual results may differ from those estimates and judgmental decisions.

Estimates and underlying assumptions are reviewed on an going basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only the period or in the period of the revision and future periods if revision affects both current and future periods.



THE CHAMBER OF COMMERCE AND INDUSTRIES OF YARLPANAM
 175, Point Pedro Road, Anaipanthi, Jaffna.

SIGNIFICANT ACCOUNTING POLICIES TO THE FINANCIAL STATEMENT

2.5. Summary of Significant Accounting Policies

2.5.1. Borrowing costs

Borrowing costs are recognized as an expense in the period in which they are incurred, except to the extent where borrowing costs are directly attributable to the acquisition, construction or production of Property, Plant and Equipment, that takes substantial period of time to get ready for its intended use or sale and are capitalized as part of that asset during the period of construction / development.

2.5.2. Comparative information

The accounting policies have been consistently applied by the chamber and are consistent with those of the previous year. The previous year's figures and phrases have been re-arranged wherever necessary to confirm to the current years presentation.

2.5.4. Events after the Balance Sheet Date

All material events occurring after the Balance Sheet date have been considered and where appropriate, adjustments to or disclosures have been made in the respective notes to the Financial Statements.

03. ASSETS AND BASES OF THEIR VALUATION

3.1. Property, Plant and Equipment

3.1.1. Cost

3.1.1.1. Property, Plant and Equipment are stated at cost or valuation less accumulated depreciation and any accumulated impairment losses.

3.1.1.2. The Cost of an item of Property, Plant and Equipment comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use.

3.1.1.3. Expenditure incurred for the purpose of acquiring, extending or improving Assets of a permanent nature by means of which to carry on the chamber or to increase the earning of the business has been treated as capital expenditure.

3.1.2. Impairment of Assets

The carrying values of Property, Plant & Equipments are reviewed for impairment annually or when events or changes in circumstances indicate the carrying value may not recoverable.

If any such indication exists and where the carrying values exceeds the estimated recoverable amount the assets are written down to their recoverable amount.

Impairment losses are recognized in the Income Statement, unless it reverses a previous revaluation surplus for the same.

3.1.3. De-recognition

The carrying amount of an item of Property, Plant and Equipment is derecognized on disposal or when no future economic benefits are expected from its use or disposal. Gains and losses on depreciation are recognized in the profit/loss and gains are not classified as revenue.



THE CHAMBER OF COMMERCE AND INDUSTRIES OF YARLPANAM
175, Point Pedro Road, Anaipanthi, Jaffna.

SIGNIFICANT ACCOUNTING POLICIES TO THE FINANCIAL STATEMENT

3.1.4. Depreciation

3.1.4.1. Depreciation is recognized in the Profit and Loss on the written down value of the Property, Plant and Equipment at the beginning of the year in order to write off such amounts over a period after taking into account the estimated life of the various assets, at rates mentioned in the notes to Property, Plant and Equipment.

3.1.4.2. Depreciation of an asset begins when it is available for use and ceases at the earlier of the date that the asset is classified as held for sale and the date that the asset is derecognized.

3.2. Current Assets

Assets classified as current assets in the balance sheet are cash and those which are expected to be realized in cash during the normal operating cycle of the Company's business or within one year from the balance sheet date whichever is shorter. Assets other than current assets are those which the company intends to hold beyond one year period calculated from the balance sheet date.

3.3. Investments

Investments are stated at cost of acquisition.

Investments held for long term are valued at cost.

3.4. Trade debtors & Other Receivables

Trade and other receivables are stated at their estimated realizable amounts.

3.5. Cash and Cash equivalents

3.5.1. Cash and cash equivalents are defined as cash in hand, demand deposits and short-term highly liquid investments readily convertible to known amounts of cash and subject to insignificant risk of change in value.

3.5.2. For the purpose of Cash Flow Statement Cash and Cash equivalents consist of cash in hand and deposits, in bank net of outstanding bank overdrafts.

3.5.3. Interest paid is classified as operating cash flows while interest received is classified as investing cash flows, for the purpose of presentation of the cash flow statement, reported based on the indirect method.

04. LIABILITIES AND PROVISIONS

4.1. Liabilities

4.1.1. Liabilities classified as current liabilities in the balance sheet are those, which will fall due for payment on demand or within one year from the Balance Sheet Date.

4.1.2. Liabilities classified as Non Current Liabilities in the Balance Sheet are those, which will fall due for payment after one year from the Balance Sheet date.

4.2. Trade and other payables

Trade and other payables are stated at their cost.



THE CHAMBER OF COMMERCE AND INDUSTRIES OF YARLPANAM
175, Point Pedro Road, Anaipanthi, Jaffna.

SIGNIFICANT ACCOUNTING POLICIES TO THE FINANCIAL STATEMENT

4.3. **Provisions**

A provision is recognized, if as a result of a past event, the chamber has a legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

4.4. **Capital commitments and contingencies**

All material capital expenditure commitments and contingent liabilities as at the date of the Balance Sheet have been disclosed in the respective notes to the Financial Statements.

4.5. **Retirement benefit costs**

4.5.1. **Defined contribution Plans - Employees' Provident Fund & Employees' Trust Fund**

Employees are eligible for Employees' Provident Fund contributions and Employees' Trust Fund contributions in line with respective statutes and regulations. The Chamber contribution 12% and 3% of gross emoluments of employees, to Employees' Provident Fund and Employees' Trust Fund respectively.

Contributions to Provident Fund & Trust Fund covering the employees are recognized as an expense in the income statement.

05. **INCOME STATEMENT**

5.1. **Revenue recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Chamber and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized.

5.1.1. **Income from membership subscription**

Revenue from membership subscription is accounted for on a accrual basis and matched with related expenditure.

5.1.2. **Interest Income**

Interest income is recognized on accrual basis unless collectability is in doubt.

5.1.3. **Other income**

Other income is recognized on a accrual basis.

5.2. **Expenditure Recognition**

All expenditure incurred in the running of the business, and in maintaining the capital assets in a state of efficiency, has been charged in arriving at the profit/(Loss) for the year.

For the purpose of presentation of the Income Statement the Executive Committee is of the view that "Function of expenses" method fairly presents the elements of the Company's performance and hence such presentation method is adopted.

06. **COMMITTEE MEMBERS' RESPONSIBILITY STATEMENT**

The Committee Members are taken the responsibility for the preparation and presentation of these financial statements.



CHAMBER OF COMMERCE & INDUSTRIES OF YARLPANAM
 175, Point Pedro Road, Anaipanthi, Jaffna.

INCOME AND EXPENDITURE

(All amounts in Sri Lanka Rupees)

	Note	<u>Year ended 31st March</u>	
		<u>2012</u>	<u>2011</u>
<i>Income</i>	01	2,364,440.49	2,538,193
<i>Interest Income</i>	02	298,727.27	369,603
		<u>2,663,167.76</u>	<u>2,907,796</u>
<u>Expenditure</u>			
<i>Administration and Establishment</i>	03	1,684,772.79	1,701,424
<i>Operational expenses</i>	04	32,551.24	291,337
		<u>1,717,324.03</u>	<u>1,992,761</u>
<i>Excess of Income over Expenditure transferred to General Fund</i>		<u><u>945,843.73</u></u>	<u><u>915,035</u></u>



W. S. KIRUPARATNAM & CO.
Chartered Accountants

CHAMBER OF COMMERCE & INDUSTRIES OF YARLPANAM
175, Point Pedro Road, Anaipanthi, Jaffna.

BALANCE SHEET

(All amounts in Sri Lanka Rupees)

	Note	<u>As at 31st March</u>	
		<u>2012</u>	<u>2011</u>
<u>ASSETS</u>			
<u>Non Current Asset</u>			
Property, Plant & Equipment	05	467,904.60	604,926
Investment in Fixed Deposits	06	5,436,409.08	4,240,587
Current assets	07	2,139,483.62	2,207,441
Total Assets		<u>8,043,797.30</u>	<u>7,052,953</u>
<u>FUNDS AND LIABILITIES</u>			
Accumulated Fund	08	7,095,804.30	6,149,960
YBSL Fund		750,000.00	750,000
Current liabilities	09	197,993.00	152,993
Total Fund & Liabilities		<u>8,043,797.30</u>	<u>7,052,953</u>

The attached accounting policies 2.1 to 2.6 and Notes 1 to 9 form an integral part of the financial statement.

CERTIFIED CORRECT.



President



Director




Director

We the undersigned having had access to all the books and accounts of the Chamber of Commerce and Industries of Yarlpanam and having examined the Balance Sheet as at 31st March, 2012 and annexed Statement of Income & Expenditure Account for the year ended 31st March, 2012 and verified the same with the accounts and vouchers relating thereto, and now sign the same as found to be correct duly vouched and in accordance with the law subject to our report of even date.

Dated: 24th July 2013.

6A, 6C, Daisy Villa Mawatha,
Colombo-4.


W.S. KIRUPARATNAM & CO.
Chartered Accountants.

**CHAMBER OF COMMERCE & INDUSTRIES OF YARLPANAM**

175, Point Pedro Road, Anaipanthi, Jaffna.

NOTES TO THE FINANCIAL STATEMENTS

(All amounts in Sri Lanka Rupees)

	Year ended 31st March	
	2012	2011
01 INCOME		
Annual Subscription	235,000.00	330,000
Admission fee	16,500.00	22,000
Rent - NCASL	15,000.00	18,000
Service charge	210,000.00	317,640
Income from Stall Booking , J ITF	700,000.00	895,000
Contribution from CCC	322,018.40	8,000
J ITF Training	50,000.00	94,985
Ticket - J ITF	478,510.00	733,012
YBSL Loan Interest	31,322.09	53,316
Award Fee	1,000.00	0
CNCI Contribution	2,000.00	0
LECS Contribution	303,090.00	0
Other Income	0.00	66,240
	<u>2,364,440.49</u>	<u>2,538,193</u>
02 INTEREST INCOME		
Gross Interest (Refer Note No.06)	<u>298,727.27</u>	<u>369,603</u>
	<u>298,727.27</u>	<u>369,603</u>
03 ADMINISTRATION AND ESTABLISHMENT EXPENSES		
Salaries	573,100.00	534,020
Allowance	70,000.00	0
Contributions to Employees' Provident Fund	64,080.00	64,080
Contributions to Employees' Trust Fund	16,000.00	16,020
Meals	29,944.00	36,489
Rent	195,000.00	153,000
Travelling Expenses	75,679.44	43,148
Auditor's Remuneration	27,500.00	15,000
Secretarial fees	11,250.00	16,250
Book Keeping charges	36,000.00	60,000
Professional charges	32,228.00	0
Service charges	45,600.00	0
Electricity charges	26,104.50	28,339
Telephone expenses	63,722.55	79,619
Printing & Stationery	63,811.50	70,173
Postage	7,020.00	6,635
Hall Hiring	7,000.00	0
	<u>1,344,039.99</u>	<u>1,122,773</u>

C/F



W. S. KIRUPARATNAM & CO.
Chartered Accountants

CHAMBER OF COMMERCE & INDUSTRIES OF YARLPANAM

175, Point Pedro Road, Anaipanthi, Jaffna.

NOTES TO THE FINANCIAL STATEMENTS

(All amounts in Sri Lanka Rupees)

	Sub Note	Year ended 31st March	
		2012	2011
03	<u>ADMINISTRATION AND ESTABLISHMENT EXPENSES</u>		
	B/F	1,344,039.99	1,122,773
	JITF expenses	89,357.00	360,764
	Donors Meeting & AGM Expenses	20,411.00	36,090
	Cleaning & maintenance	63,343.00	44,775
	Computer maintenance	30,600.00	0
	Depreciation	137,021.80	137,022
		<u>1,684,772.79</u>	<u>1,701,424</u>
04	<u>OTHER EXPENSES</u>		
	EPF, ETF Surcharges	0.00	2,580
	Notice board expenses	0.00	3,200
	Advertisement	11,759.00	17,617
	Donation	10,000.00	25,000
	Subscription	2,310.00	23,093
	Bad debts	0.00	185,342
	Bank charges	2,740.00	3,410
	Debit Tax	334.24	3,284
	Other Expenses	5,408.00	27,811
		<u>32,551.24</u>	<u>291,337</u>



CHAMBER OF COMMERCE & INDUSTRIES OF YARLPANAM
175, Point Pedro Road, Anaipanthi, Jaffna.

NOTES TO THE FINANCIAL STATEMENTS

(All amounts in Sri Lanka Rupees)

05 PROPERTY, PLANT & EQUIPMENT

	C o s t			D e p r e c i a t i o n				W r i t t e n d o w n v a l u e		
	As at 01.04.2011	Additions during the year	Disposals during the year	as at 31.03.2012	Accumulated as at 01.04.2011	Rate	Charged to I/S during the year	Accumulated as at 31.03.2012	as at 31.03.2012	as at 31.03.2011
Office Equipment	191,028.00	0.00	0.00	191,028.00	111,006.60	10%	19,102.80	130,109.40	60,918.60	80,021
Motor cycle	190,805.00	0.00	0.00	190,805.00	125,316.00	10%	19,080.50	144,396.50	46,408.50	65,489
Furniture & Fitting	347,735.00	0.00	0.00	347,735.00	208,494.00	10%	34,773.50	243,267.50	104,467.50	139,241
Computer Equipment										
Computer Accessories	544,650.00	0.00	0.00	544,650.00	253,275.00	10%	54,465.00	307,740.00	236,910.00	291,375
Printers	87,000.00	0.00	0.00	87,000.00	60,900.00	10%	8,700.00	69,600.00	17,400.00	26,100
Software	9,000.00	0.00	0.00	9,000.00	6,300.00	10%	900.00	7,200.00	1,800.00	2,700
	1,370,218.00	0.00	0.00	1,370,218.00	765,291.60		137,021.80	902,313.40	467,904.60	604,926



W. S. KIRUPARATNAM & CO.
Chartered Accountants

SUB NOTES TO THE FINANCIAL STATEMENTS

(All amounts in Sri Lanka Rupees)

06 INVESTMENT IN FIXED DEPOSITS

Bank	F/deposit certificate/ No.	Amount as at 01.04.2011	Deposits During the Year	Gross Interest	WHT or Notional Tax Credit	Net Interest	Withdrawals During the year	Deposit as at 31.03.2012
1] Seylan Bank	2007/0024	146,055.83	0.00	9,876.92	0.00	9,876.92	10,712.43	145,220.32
	2007/0025	146,055.83	0.00	9,876.92	0.00	9,876.92	10,712.43	145,220.32
	2007/0026	438,167.45	0.00	29,630.88	0.00	29,630.88	32,137.42	435,660.91
	2007/0961	654,661.27	0.00	48,418.91	0.00	48,418.91	48,418.91	654,661.27
	2007/0962	654,661.27	0.00	48,418.91	0.00	48,418.91	48,418.91	654,661.27
	2007/0709	238,984.99	0.00	23,114.73	0.00	23,114.73	23,114.73	238,984.99
2] National Saving Bank	2/2006/14/93051	472,000.00	0.00	44,840.00	0.00	44,840.00	44,840.00	472,000.00
	2/2006/14/93060	590,000.00	0.00	56,050.00	0.00	56,050.00	56,050.00	590,000.00
	2/2006/15/34450	300,000.00	0.00	28,500.00	0.00	28,500.00	28,500.00	300,000.00
3] Nation Trust Bank	2010/02	600,000.00		0.00	0.00	0.00	0.00	600,000.00
4] DFCC			1,200,000.00	0.00	0.00	0.00	0.00	1,200,000.00
		4,240,586.64	1,200,000.00	298,727.27	0.00	298,727.27	302,904.83	5,436,409.08



CHAMBER OF COMMERCE & INDUSTRIES OF YARLPANAM
 175, Point Pedro Road, Anaipanthi, Jaffna.

NOTES TO THE FINANCIAL STATEMENTS

(All amounts in Sri Lanka Rupees)

07	<u>CURRENT ASSETS</u>	Sub Note	As at 31st March	
			<u>2012</u>	<u>2011</u>
	Advance & Receivables	07 A	1,431,680.56	1,096,847
	Cash & Cash equivalent	07 B	707,803.06	1,110,594
			<u>2,139,483.62</u>	<u>2,207,441</u>
08	<u>ACCUMULATED GENERAL FUND</u>			
	As per last Balance Sheet		6,149,960.57	5,231,244
	Excess of income over expenditure		945,843.73	915,035
	Prior year adjustment		0.00	3,681
			<u>7,095,804.30</u>	<u>6,149,960</u>
09	<u>CURRENT LIABILITIES</u>			
	Loan Creditors	09 A	22,918.00	22,918
	Accrued Expenses	09 B	166,175.00	121,175
	Fund for ADSL Connection		8,900.00	8,900
			<u>197,993.00</u>	<u>152,993</u>



CHAMBER OF COMMERCE & INDUSTRIES OF YARLPANAM
 175, Point Pedro Road, Anaipanthi, Jaffna.

SUB NOTES TO THE FINANCIAL STATEMENT

(All amounts in Sri Lanka Rupees)

		<u>As at 31st March</u>
		<u>2012</u>
07 A	<u>ADVANCE & RECEIVABLES</u>	
	Receivable A/c - NCASL	1,500.00
	Membership Subscription Receivable	07 A (i) 393,000.00
	Service Charges Receivable	07 A (ii) 100,740.00
	Cheedu A/c	07 A (iii) 29,700.00
	YBSL-Loan	07 A (iv) 706,740.56
	Rent Advance	200,000.00
		<u>1,431,680.56</u>
07 A (i)	<u>MEMBERSHIP SUBSCRIPTION RECEIVABLE</u>	
	As per last year balance sheet	212,000.00
	During the year receivable	181,000.00
		<u>393,000.00</u>
07 A (ii)	<u>SERVICE CHARGES RECEIVABLE</u>	
	Aathi Vinayagar Wood Workshop	7,800.00
	Rajah Cream House	12,000.00
	K.T.M Oil Mill	10,500.00
	Sweete Industries	9,240.00
	Thurka Timber Depot	7,800.00
	Buildmart Enterprises	6,000.00
	Lingam Building Construction	9,300.00
	Sri Krishna Industries	9,000.00
	Vel Mixtures	4,740.00
	Coral Tasty Food Industries	3,240.00
	Star Industrial Services (Pvt).Ltd	12,000.00
	Seelan Bake House	9,120.00
		<u>100,740.00</u>
07 A (iii)	<u>CHEEDUA/C</u>	
	Euroville Investment	29,700.00
		<u>29,700.00</u>

**CHAMBER OF COMMERCE & INDUSTRIES OF YARLPANAM**

175, Point Pedro Road, Anaipanthi, Jaffna.

SUB NOTES TO THE FINANCIAL STATEMENT

(All amounts in Sri Lanka Rupees)

		<u>As at 31st March</u>		
		<u>2012</u>		
07 A (iv) <u>YBSL-Loan</u>				
	Janaki	16,666.64		
	J. Merrin Gilman	4,169.98		
	S. Thevathas	34,259.26		
	S. Sasikala	41,666.66		
	G. Gowthami	16,132.50		
	T. Lojini	33,333.32		
	G.Arunthavam	33,334.00		
	J.Gunaratnam	20,833.38		
	J.Uthayakumar	16,666.72		
	M.Pradeep	33,333.36		
	Mrs.K.Vimalan	45,833.34		
	Mrs.P.Kalyani	45,833.34		
	P.Baheerathan	33,333.36		
	Ms.Cathorina Anton	45,833.34		
	R.Rajendran	16,672.00		
	T.Ganathipan	33,336.00		
	T.Mathanakumar	45,834.00		
	T.Robin	16,672.00		
	T.Sanjeevan	33,333.36		
	T.Thavachchelvam	25,000.00		
	T.Vijayagowri	14,664.00		
	V.Vithubala	50,000.00		
	Vaheesan	50,000.00		
		<u>706,740.56</u>		
07 B <u>CASH & CASH EQUIVALENTS</u>				
	Cash at Bank	672,825.25		
	Cash in Hand	28,568.13		
	Petty Cash	6,409.68		
		<u>707,803.06</u>		
07 B (i) <u>CASH AT BANK</u>				
	<u>Name of Bank</u>	<u>Branch</u>	<u>A/c. No.</u>	
	Seylan Bank Ltd	Jaffna	085001634120-002	319,654.13
	Seylan Bank Ltd	Jaffna	085001634120-001	231,503.20
	Commercial Bank of Ceylon Ltd	Jaffna	1060013657	121,667.92
				<u>672,825.25</u>



CHAMBER OF COMMERCE & INDUSTRIES OF YARLPANAM
 175, Point Pedro Road, Anaipanthi, Jaffna.

SUB NOTES TO THE FINANCIAL STATEMENT

(All amounts in Sri Lanka Rupees)

		<u>As at 31st March</u>
		<u>2012</u>
09 A	<u>LOAN CREDITORS</u>	
	Sivan Malikai (Pvt) Ltd	22,918.00
		<u>22,918.00</u>
09 B	<u>EXPENSES CREDITORS</u>	
	Salary payable	47,440.00
	Employees' Provident Fund payable	8,900.00
	Employees' Trust Fund payable	1,335.00
	Auditor's Remuneration	25,000.00
	Rent payable	20,000.00
	Professional service charge payable	27,500.00
	Book Keeping charges payable	36,000.00
		<u>166,175.00</u>



Chamber of Commerce and Industries of Yarpanam
No.124, Rasavinthoddam Road, Jaffna

☎ 021 222 6609 ✉ jaffnacciy@gmail.com www.cciy.org.lk